

Gal Raz
Associate Professor
Ivey Business School at
Western University
London ON N6G 0N1
Tel: 1-519-661-3909
Fax: 1-519-661-3485
Email graz@ivey.ca



Gal Raz is an associate professor of Operations Management at the Ivey School of Business at Western University. He received his PhD in Business and a Masters degree focusing on public policy from Stanford University. He also holds a Bachelors degree in industrial engineering from The Technion, Israel Institute of Technology. His work is in the intersection of supply chain management and sustainable operations with special focus on pricing, remanufacturing and government environmental regulation. His work has been published in leading academic journals such as Management Science and Production & Operations Management (POM) and business journals such as Strategy + Business and the Washington Post. Prior to joining Ivey, he was on the faculty of the Darden Graduate School of Business at UVA and the Australian Graduate School of Management (AGSM) in Sydney.

Professor Raz has more than 15 years of teaching experience teaching operations, supply chain management and global innovation at HBA, MBA, EMBA and Executive Education programs. He taught at multiple leading business schools such as Darden graduate school of business, Kellogg school of management, the Israeli institute of technology, and the Australian graduate school of management. During the last decade he developed many courses, cases and teaching materials in these areas that received multiple awards. For example, the “Eastman Tritan” case won the 2013 case competition held by the Institute of Operations Research and Management Sciences (INFORMS). In addition, his material and courses at Darden helped in Darden winning the Sustainability Curriculum Page Award in 2012. Other widely used cases and notes authored include “Kulicke and Soffa Industries – Designing a Supply Chain Network”, “Uncle Coco’s Magic Shop: A Negotiation Exercise”, “Introduction to Supply Chain Management”, and “Supply Chain Coordination and Contracts”. Due to his success in teaching and material development, he was invited to give multiple tutorials on teaching operations and SCM at the leading operations management societies, POMs and INFORMS.

Both prior to his career in academia and since joining it, Raz was involved in numerous consulting projects with many leading companies on topics relating to operations, supply chain management, innovation and sustainable operations in Australia, the United States and Israel. Companies included Israel’s second largest bank, Bank Leumi, Israel’s largest communication service provider, Cellcom Inc., Visa Credit Card Company, The Commonwealth Bank of Australia, Cochlear Ltd., and Dupont Chemicals. He is invited frequently to speak at industry conferences such as the World Remanufacturing Summit, RFID World Australasia Conference, the Strategic Pricing International Conference, and the Georgetown Israeli Business Conference. In addition, he has led multiple industry conferences and events. These include the Darden Conference on Innovation and Entrepreneurship in Israel and the business visits to UVA of the Israeli Ambassador to the United States, Michael Oren, and the governor of Virginia, Terry McAuliffe.

Throughout his career, Professor Raz has been involved in leadership roles in the leading operations management professional organizations, INFORMS and POMs. He was the president of the Junior Faculty Interest Group (JFIG) at INFORMS from 2007 to 2009 and in 2009 won the INFORMS Moving Spirit Service Award for his work with JFIG. He was on the board of the POMs supply chain management and sustainable operations colleges and served as the president of the POMs sustainable operations college from 2014 to 2016. He also served as the VP of Africa and the Middle East for POMs and the VP of Meetings for MSOM, the largest society in INFORMS. Professor Raz was involved in organizing several conferences for POMS and MSOM including the 2010 SCM M&SOM SIG conference in Israel, the 2011 POMs SC college mini-conference in Reno, and the 2012 and 2015 POMs sustainable operations college mini-conferences. He was also the chair of the student paper competition for the SC College in 2012 and the chair of the CLSC track in the 2014 POMs annual conference.